



REPUBLIC AVIATION CORPORATION
FARMINGDALE, LONG ISLAND, NEW YORK
SERVICE DEPARTMENT

May 28, 1947

Distributor's No. 39

DISCOUNTS TO FERRY SERVICES

At the recent Distributor's Convention, discussion on the matter of extending discounts to aircraft ferry services indicated a willingness on the part of a majority of the Distributors to offer a Dealer's Discount to these ferry services on parts purchased by them. It is recommended, therefore, that you supply any parts required by a ferry service for repair of Seabee aircraft being ferried to you, at the recommended Dealer's Discount. The advantages to be gained by such a policy are lower insurance rates and consequently lower ferry rates.

W. H. Ehmann
Service Manager