



**REPUBLIC AVIATION CORPORATION  
FARMINGDALE, LONG ISLAND, NEW YORK  
SERVICE DEPARTMENT**

---

May 28, 1947

Distributor's No. 38

---

C. O. D. SHIPMENTS

Upon Distributor's request, Republic will ship parts on a C.O.D. basis. The Republic Accounting Department has no setup for handling Commission Accounts; therefore, if we make a C.O.D. shipment to other than a Distributor, Republic cannot credit Distributor's accounts. Republic will, however, protect the discount schedule, in that C.O.D. shipments to Dealers will be at the recommended Dealer's Discount and to Private Owners at List Price.

The main reason for setting up open accounts for each of our Distributors was to enable us to make shipments as requested by a Distributor to the specified destination and thus, insure the Distributor his profit. If you wish to make a C.O.D. shipment to a Dealer or Private Owner, we suggest that you do so from your own stock.

W. H. Ehmman  
Service Manager