

REPUBLIC AVIATION CORPORATION FARMINGDALE, LONG ISLAND, NEW YORK SERVICE DEPARTMENT

October 23, 1946

DISTRIBUTORS BULLETIN No. 9

SEABEE SPARES POLICY

You have recently received your copy of Seabee Service News No. 2 in which we outlined what we were planning in the way of spare parts for the Seabee.

Initially we will retain all spare parts at Republic and make distribution on an emergency basis only. This policy will be followed until there is a sufficient bank of spare parts at Republic to make an equitable distribution. We urge you therefore, to order only those items of spare parts for which you have an emergency requirement so that all of our distributors will be assured of quick service.

Based on our experience as manufacturers of aircraft and their servicing, we feel that we are in position to recommend the items of spare parts you should carry. It is realized that the requirements we set forth will be subject to change, as time, use and service experience is accumulated on the airplane. This will necessitate our making adjustments upwards and downwards in the quantity of each item with which you have been provisioned. We will make every effort to save you from carrying dead items on your shelves by keeping in close contact with changing field conditions and studying the rate of consumption.

We would be happy to see every distributor and his dealers stocked with just as many spare parts as each felt he needed, but the manufacture of spares at this time in large quantities would obviously detract from the manufacture of Seabees. October 23, 1946

Seabee Spares Policy (Continued)

We invite your recommendations in this program, particularly with reference to the type of flying you will be doing. We are interested in knowing of any factors which you feel may guide us in arriving at an equitable selection and distribution of spare parts.

To further assist us in compiling this information, whenever a normal distribution becomes possible, we will ask you to cooperate with us by filling out a weekly copy of the enclosed "Spare Parts Activity". This report is easy for you to accomplish. It requires only two figures, the catalog item number and the quantity of that item extracted from your stores during the preceding week. Since all of our contacts will be with you as Distributor, we will supply you with sufficient copies of this report to permit your dealers to accomplish this form each week and forward it through you. We will analyze your parts usage, and integrate with it your geographic location and general operating conditions.

As we begin to get trends, we will recommend that you increase your stock of some items and not reorder on other items that are slow moving. In this way your parts turn-over will remain high and your shelf loss low, thereby realizing for you a constant profit. We recommend that you maintain a stock record to enable you to keep close check on your parts movement. We too will maintain a record of your inventory in order to better serve you.

Aircooled Motors, Hartzell Propeller and The Hallicrafter Company, whose engine, propeller and radio respectively are used on the Seabee, are set up to fill your spare requirements directly. We recommend that you place your orders for spares on engine, propeller and radio with the above companies. In the event you place your order for these parts with us, we will forward your order to the particular company involved for direct shipment by them. We will maintain only an emergency supply of engine, propeller and radio spares, primarily for our own use.

As outlined above, your emergency requirements for spares will be filled by us immediately upon your request, and as production increases and the availability of spare parts increases, your stock requirements will be cared for.

We cordially invite your comments on the program as announced in Seabee Service News No. 2 and as outlined herein.