

Seabee Bulletin

FROM PERSONAL PLANE DIVISION OF REPUBLIC AVIATION CORPORATION

DISTRIBUTOR BULLETIN NO. 32

November 8, 1946

A CORRECTION PLEASE

A few days back you received a form called "Special Information Report" with a slip attached reading: "Important. Please return the enclosed form, completed, on or before November 25th."

Please find it and destroy it. It's an old form and sent to you by mistake.

Instead, please note very carefully that we have sent out to all Seabee dealers in our Dealer Bulletin Number 6 a brand new report form called "Special Dealer Sales Report as of November 15th". A copy is attached.

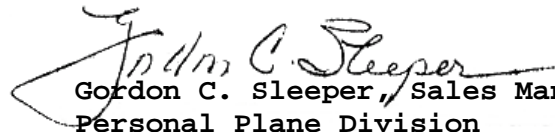
Here's what we ask you to do:

1. Send every report to us as soon as you receive it. Send us the original report copying off for your records any information given.
2. This report is of sales up to and including November 15th. Check off each report as you receive it, then follow up all delinquents until all Seabee dealers have reported.
3. Finally on November 15th list and send to us your own direct retail sales giving only:

Date of Sale Name Address Amount of Deposit

Your cooperation in securing for us the exact record of every dealer's sales plus your own as of November 15th will give us a complete accurate picture of our production requirements. It will help determine our production schedules and it will show us exactly what you need from us to clear up your own backlog of retail orders and just what you need for each of your dealers.

I shall telegraph each of you on the 15th a reminder that we are waiting for these reports. When all are in, I'll be glad to furnish you an analysis of the national sales picture.


Gordon C. Sleeper, Sales Manager
Personal Plane Division

GCS:mz

SPECIAL DEALER SALES REPORT
As of November 15, 1946

To: Personal Plane Division,
Republic Aviation Corporation
(Forwarded through Distributor)

Dear Mr. Sleeper:

My dealer quota for 1946 is _____ Seabees. I have made the following
retail sales up to November 15th:

| <u>Date of Sales</u> | <u>Purchaser's Name</u> | <u>Address</u> | <u>Deposit</u> | Sent to Distributor | |
|----------------------|-------------------------|----------------|----------------|---------------------|-----------|
| | | | | <u>Yes</u> | <u>No</u> |
| | | | \$ | | |

Including sales reported above, I estimate I need for my requirements in
1947 a total of _____ Seabees.

COMMENTS:

DISTRIBUTOR'S NAME _____

DEALER'S NAME _____

By: _____

Town _____ State _____