



REPUBLIC AVIATION CORPORATION

FARMINGDALE, LONG ISLAND, NEW YORK

Telephone Farmingdale 1100

BULLETIN XXII

March 11, 1946

NOTICE OF PRODUCTION

In the next few days as soon as individual letters can be prepared, formal notice will be given as called for in Republic's Distributor Sales Agreement the production of the Seabee begins officially on April First 1946. Estimates will be given that production will equal 400 in the three months of April, May and June and allotments will be tendered each distributor in proportion to the ratio of his year's quota to 5,000. Firm orders for the number tendered will be requested with payment of 15% less earnest money already on deposit.

PRESENT STATUS OF THE SEABEE

The entire Seabee program is coming to a boil. The test program is about finished. The C.A.A. people are giving magnificent cooperation. The Seabee was given its first spin test last Friday. Republic's test pilot, Carl Bellinger, was delighted with the results. After a full four turn spin, the Seabee came out by itself hands off in one and a half turns. Spin and stall characteristics of the Seabee appear excellent. No difficulty is anticipated in any of the official A.T.C. tests that will be given Number 5, the final production model now being completed.

PICTURES OF THE SEABEE

Les Bowman flew in from Washington last week just in time to see a formation of three Seabees take off for an hour's flight together. They were hotly pursued by our C-45 (wheels and flaps down) from which our photographer, Bill Snyder, took pictures. A Grumman Widgeon horned in at one point and flew with the Seabees. The flight was a great success but the pictures did not turn out too well. Meanwhile, enclosed are other flight pictures taken a few days before. Bob Scheirer is having a quantity printed and will send enough for all your dealers soon.

THE SEABEE GOES TO COLLEGE

Seabee Number 4, which this week becomes the property of the Sales Department, celebrates today by going to Princeton University. Spence will

be the pilot, Al Boyajian of the Seabee Engineering group will be the guest speaker and I shall be the supercargo. We go on invitation of Dan Sayer to tell the story of the Seabee to the Princeton Student Chapter of the Institute of Aeronautical Sciences.

OTHER MODELS MAKE HEADLINES

Few companies have launched two successful new models in one month but Republic's great Rainbow now featured by Pathe News in all RKO Theatres was followed almost at once by spectacular trial flights over the desert at Muroc, California of Republic's new P-84 Jet fighter - the Thunderjet. More news of this later.

JESS GAUGH YAKES OVER

After two months training at Farmingdale during which he lived day and night with every detail of the Seabee program and during which he was checked out as a thoroughly competent Seabee pilot, Jess Gaugh left Saturday for his home in Indianapolis ready now to represent Republic as District Sales Supervisor in the states of Wisconsin, Illinois, Indiana, Kentucky, Ohio and Michigan.


I know all concerned will make him welcome and that he in turn can be of invaluable help to our distributor and dealers in his territory.

MARCH 1st REPORTS

Have you sent in your March First status of Sales, Dealers, and Deposits Report? Most are in already and they show magnificent organization of dealer outlets and a high percentage of actual sales.

Dealer quotas for all franchises approved to date average 8.5 Seabees per dealer. Most consumer sales show deposits of \$300 each. A very few reports show only \$50. Some show deposits as high as \$1000 each.

When definite delivery dates can be given to purchasers it is suggested that deposits be uniformly 15%, i.e., customer to dealer, \$600; dealer to distributor, \$510; and distributor to Republic \$450.


Gordon C. Sleeper, Sales Manager
Personal Plane Division

GCS:mz