#### FARMINGDALE, LONG ISLAND, NEW YORK

Telephone Farmingdale 1100

BULLETIN No. TWO

February 2, 1945

## TO OUR DISTRIBUTORS:

# LES BOWMAN TO ORGANIZE TEXAS

Using slow and primitive trains when storms grounded his plane in Columbus, Missouri, Les Bowman reached New York in time for Fred Marchev's New Year's Eggnog Party and a three-day look-see at Republic. He flew the "Seabee", met everybody, then headed home ready to organize exclusive distribution in the largest state in the Union.

#### WES RAYMOND BLOWS IN

In a blinding freak snowstorm on one of the coldest days recorded on Long Island, Wesley N. Raymond last week made his first visit to Farmingdale. He said, "This is a Hell of a welcome to give a fellow!", but later admitted that warm hearts made up for the cold outside. Wes has pretty well cleared up details of closing or transferring his Army schools and is heading home for Orlando to put the "Seabee" on the map in Florida.

#### MICHIGAN PICTURE CLEARS

It was not easy to decide on distribution for Michigan - one of the most airminded states in the Union and perhaps one of the best for Amphibian sales. To get a clearer picture, Pres Mabry of our Amphibian Sales Department, spent the week after New Year's visiting all principal distributors in the state. The final line-up now stands as follows for the Detroit area: Thomas MacDonald and Bill Gershenson of the Greater Detroit Aircraft Sales Corporation; for Western Michigan, O. C. Hall of Northern Air Service; for Southeastern Michigan, Harvey M. Hughes of Hughes Flying Service and for the balance of the state, The Bishop Flying Service, Inc.

These men are all tops in the State of Michigan and working cooperatively together will undoubtedly make Michigan tops in sales.

#### OTHER VISITORS

Among distinguished visitors in Farmingdale these past weeks have been Thomas MacDonald and Bill Gershenson from Detroit; Ed Garbacz of Central Flying Service who will be state distributor for the "Seabee" in Arkansas; our New England distributors, Wes Marden of Waterville, Maine, Joe Garside, Fred Toby and H. E. Martin of E. W. Wiggens Airways, Inc; Charles P. "Chuck" O'Connor of the O'Connor Aircraft Corporation of Albany, N.Y.; H. Leibee Wheeler and Leo Chase of Buffalo Aeronautical Corporation and Arthur C. Hyde of The Congressional School of Aeronautics of Washington, D. C.

# SPORTMENS' SHOW IN BOSTON

The "Seabee" Diorama that most of you saw in our booth at the Jefferson Hotel in St. Louis is going to be shown in the Sportmen's Show in Boston next week. Fred vonRitter, Pres Mabry, Lou DeGArmo and I are going over for Wednesday and Thursday to meet Joe Garside and Wes Marden and members of their organizations.

### SPECIAL EXHIBIT IN BUFFALO

"Doc" Marsden and Leibee Wheeler of the Buffalo Aeronautical Corporation who represent Republic in all of Western New York have arranged a splendid exhibit of photographs of both the "Seabee" and the Thunderbolt at the Buffalo Museum of Science.

## "SEABEE" DEMONSTRATION

Flight tests of the amphibian continue daily as project engineers Miller and Spencer pile up performance data necessary for final production design.

The acute seriousness of the war news and demands for vastly greater war effort on the part of all of us make further publicity at this time on our part, or flights away from our home base, inadvisable. All this may change overnight if and when Germany falls.

# ACTION REQUESTED

Please send today the wording you wish used as your imprint on a portfolio of "Seabee" pictures and specifications that we are preparing for you to give to actual buyers or very special prospects. For example:

## OKLAHOMA DISTRIBUTORS

ROARING BULL AIR ASSOCIATES

Lost River Airport Komhither, Okla.

Phone: Komhither 1234

Gordon C. Sleeper, Sales Manager

Personal Plane Division